

Employment, Foreign Direct Investment and Challenges for Government Reform

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Abstract

This article aims at identifying the tendencies of foreign direct investments (now on FDI) whether any FDI is productive or not for the economy of the host country. As regards the methodology, it can be said that the literature of the FDI attraction field is being analyzed, which encompasses the preference toward the typology of investments. FDI's attraction is crucial for countries with small economy, like Albania, especially on difficult financial times. However, not all the investments are beneficial for the host country.

Keywords: Employment in Albania, FDI, transition economy, government reform.

Introduction

Foreign Direct Investment is an integral part of an open economical system and a major catalyst of economic development. However, the benefits of FDI do not happen automatically and not disperse evenly among communities. National politics and the international structure of investment do matter for the attraction of FDI's into an ever growing number of developing countries and for a better absorption of the positive potential of those investments into sustainable growth. Challenges mainly are on the side of host countries, which have to create an open, transparent environment, that is clear and effective politics for the attraction of such investments and to build human and instructional infrastructure for the proper implementation of such politics. The role FDI's plays for guiding economic development and economic growth has ever been a contested one. Since the beginning there have been viewpoints in favor and against FDI. Some authors, argue that FDI led to economic growth and increase of productivity and hence to economic development, but others note the risk of FDI in destroying local capacities or over-exploiting the natural resources. There has been an increase of FDI into developing countries noted recently, although concentrated in certain countries, reflecting economic wealth and barriers to trade.

However, the decision making factors of FDI and as a consequence also the perspective of development dictated by FDI have changed over the time. As the barriers to trade and investment do have an impact to attracting FDI's, the later are in the search for countries in the web of global production processes, hence in need for countries with good economic foundations such as: size of the market, adequate human resources, decent infrastructure and good technological local capacities.

Nonetheless, as countries have begun to understand the positive effect of FDI's, a diverse perception about the role of FDI on sustainable development has risen among the academic community, perceiving the impact of FDI not only positive or negative, but the effect varies on typology of FDI's, firm characteristics, economic conditions and host countries politics.

The type and sequence of general and specific policies in areas that covers investment, trade, innovation and human resources are considered as crucial within the link FDI and development. As FDI are superior in terms of capital and technology, the spillover effect into the development does not happen automatically. The suitable politics for attracting FDI's include: a) building human resources, b) building infrastructure and technological capacities, c) increase the absorption capacities to catch the spillover effect created by the productivity potential of FDI's. Countries have always used general and specific policies to reach the point where FDI's work for development.

As a conclusion, one can note that a major change has happened in FDI's liberalization and nowadays FDI's are considered as more positive than a couple decades ago, while governments steadily perceives that their politics can influence the FDI's effects on economic development.

Choice of Location

Multinational Companies (MNC) faces a lot of options when it comes to decide to locate their activities outside of the country of origin: FDI, exports, licensing, or joint venture. The traditional international business theories put an emphasis on the advantages of ownership, location and the phenomena explained by the OLI Paradigm (Dunning, 1993). Ownership advantages are those that enable MNC to succeed in a foreign market despite not knowing the market as well as the domestic companies and despite the additional costs of establishing a new branch. Ownership advantages are all about technological superiority and managerial know-how. Location advantages are about what the host country can offer to MNC, i.e. market size, labor cost, good infrastructure. Location advantages drawn from OLI phenomena, when it is cheaper to invest than to export. While the ownership and internal advantages are on the investor's backyard, location advantages are specific for the host country. Even though the location advantages are becoming part of the investor's decision-making, because the host countries are continuously competing for FDI.

Enabling Environment of the Host Country

There is a blossoming literature on the location advantages of FDI. UNCTAD, the UN Conference on Trade and Development presented in its '98 session the main reasons that now are founded systematically in literature, classifying determinants factors of FDI in three major groups: economic factors, the framework of policies for FDI and ease of doing business. According to the (Lee and Houde, 2000) analysis, six are the main location advantages, as follows:

Market size and the perspective of extension. Factors like market size, perspective of extension, degree of development and income per capita on the host country are among the determinants of MNC when it comes to select location. Host countries with large market, high economic growth and relative high degree of development are in a better position for MNC to exploit their ownership advantages thus to create economies of scale. FDI that are drawn by such advantages are considered as market-oriented.

Human and Natural Resources

The cost of the advantages but also the availability of human and natural resources are the driving engine behind any FDI. FDI that are oriented toward exports seeks specifically comparative advantages that relate to cheap labor or abundant natural resources.

Fiscal, financial and technological infrastructure

Differences in infrastructure, i.e. transport, does influence the decision for investing in a not only among countries but among localities within the country. Most likely FDI chooses those locations that have better access to transport of course with a minimal cost. Except the quality of highways, trains, ports and airports, the level of telecommunication is continuously more important because this sector has been subject to revolutionary change these decades. Human capital technological abilities in host country are a major factor in attracting FDI, (Ermir Hajdini, 2012).

Openness to global trade

Economic reforms, "open doors" politics as well as other measures to promote trade- through bilateral agreements or unilateral measures, i.e. the voluntary cuts on tariff to trade, may attract export-oriented FDI. The strategic geographic position or even attractive geographic position assisted by importing abilities of the host country also the access to regional or global markets may result a major factor in attracting export-oriented FDI.

Political and Regulatory Frame and Political Coherence.

General economic policies and social stability can establish the background for FDI policies, in Albania's case, legal and business environment transparent and well functioning are of a major importance because they lower the risk operating in a foreign environment. Measures or rules relating to entering the market and proper functioning of foreign firms as well as the standards for treatment of foreign firms are especially important in this aspect. Good corporate governance practices and fair and transparent business practices, combined with fight against corruption- that create higher costs- influence positively not only to FDI "firstcomers" but also to the decision for reinvesting of profits. Also important are the policies that influence to the market functioning and structure, i.e. competition or trade policies even those politics that have to do with merger and acquisitions, privatizations and the coherence of those politics. Ending, a proper safeguard of investments is

usually a minimum requirement for FDI. Therefore, where transparent procedures for resolving commercial disputes do not exist and the existing rules are interpreted in an uneven way, FDI diverges.

Discussion

The above mentioned factors are somehow appealing to investments. However, the decision-making of an MNC to invest is subject of more complex and strategic consideration, including even the nature of the profit that investor is expecting to make from the investment outside his country of origin. All in all the theory of "global integrated productivity", argues that: any part of the production chain is placed there where MNC makes the higher profit (UNCTAD 1999b). Several main reasons that motivate FDI are explained below:

FDI oriented towards resources. The classical reason why MNC search to invest in developing countries is the abundance of cheap production factors. However, the natural resources have been traditionally the production factor that greatly attracted FDI, lately we are witnessing a rising tendency of cheap qualified labor as an most important factor in motivating FDI

Natural Resources. Multinational Companies (MNC) that operates in sectors like mining or in agriculture business of course that are attracted in those countries that have abundant natural resources. However, under the sight of sustainable development, must be noted that MNC have the tendency to export the majority of their production and rely on imports of their inputs, thus contributing less on the economic activity of the host country. This tendency may be deteriorating by the import policies of the origin country, that will lead to the discouragement of the local industrial capacities.

Human Capital. FDI that seeks to benefit from cheap labor quite often happens that MNC reacts toward the pressure for higher wages in their country of origin, sending the production processes abroad. Furthermore, the benefits of FDI vs other forms of MNC involvement in industries that are labor intensive are related to informality and scale disadvantages that prevent host countries to benefit from their labor.

Market seeking FDI. The access on the host country market for finished goods is an important reason to invest in manufacture sectors, especially in those cases where imports blocks the direct exports from countries of origin. Further reasons include: transportation costs, consumer taste, etc. Empirical data seems to suggest that local gathering gives boost to FDI to serve these magnified markets.

Efficiency oriented FDI. MNC strategies to rise efficiency through investments to developing countries go beyond reallocation of labor intensive production. According to such strategy known as "component outsourcing", firms in developing countries undertake the obligation to supply MNC with fully finished goods within the trademark of MNC. The opportunities on behalf of the host country are greater than in those cases where there are just employment relations, but this also imply that host country firms are well developed technological skills. Another form of efficiency driven FDI are the so called "horizontal" FDI, where the foreign capital establish companies according to the taste and standards of the host country. Nonetheless, these FDI are limited to certain countries with large market and advanced technology.

FDI on search for Strategic assets. Companies in search for assets having a comparative advantage- in most cases even a monopoly- do invest aiming at those "strategic assets". In some public cases, MNC have invested out of their country of origin to obtain R&D abilities. Developing countries may be attractive to such investments by developing their human capital and physical infrastructure. Another way through which MNC seeks to benefit strategic assets is the market dynamics that is the outcome of an hostile takeover.

The effect of FDI and specially the benefits Albania may enjoy from entry FDI, in major part are dependant on macroeconomic factors i.e balance between savings and investments, the degree of integration to the international financial system. *Vis a vis* to the balance between investments and savings a differentiation must be made among those developing countries with enough savings to finance capital formation with optimal economic terms and those countries that can not achieve that. A second category is been made between those countries that theoretically have unlimited access to financial market to finance its current account deficit and countries that do not have this opportunity.

Possible channels through which FDI can influence the macroeconomic performance and as such economic growth can be divided in three categories: a) a surplus in total funds for domestic investments, b) unlimited and stable financial means rather than credit or portfolio investment, and c) contributes to the global integration, generates more externalities or create safe ground for structural reforms. However, we must note that the benefits from a and b are generic and happens independently of investment nationality. FDI indirectly helps in achieving points a and b through additional resources for credit finance or contribution toward a stable economic-social climate.

As shown above, the benefits for rising funds through possible investment depend on country ability for access to global or regional finance.

The combination between local savings and a relatively unlimited access to finance internationally often can be found in transition economies like ours. Policy-makers and companies must appreciate FDI in terms of an optimal mix between debit and credit to finance economic growth. FDI are usually considered as a stable resource of funds rather than portfolio investments or short term credit. For as long as FDI bring macroeconomic advantages beyond specific benefits, these benefits must be executed evenly notwithstanding the macroeconomic situation of the country.

Economic Costs of FDI

Economic costs of FDI or of foreign company presence can be outlined as any loss in social welfare of our country. However this "bold" statement rises conceptual problematics for as long FDI often happen in the verge or contribute to radical economic reforms, which may have positive or negative impact. As an example, if FDI are handled as a tool for development therefore would be no room for any critics.

Furthermore, it is important that the distinction is made between net costs. For example, for improving its economic performance, FDI must firstly impact its way to the existing structures and practices and it is expected that some economic actors to face a deterioration of their status. Policy-makers of our country must carefully evaluate the situation and balance social costs or any other costs caused by FDI with benefits from the investment. Only in rare cases of withdrawn, policy-makers concentrated their FDI policy exclusively in cost reduction.

As a conclusion, the need to consider general costs in long term is important. Local authorities but also the public opinion that assess only the negative impact in shorter term of FDI must take into consideration the long term impact of FDI in economy and such clarification must be made always. It is clear that FDI rises the macroeconomic productivity and doubtless there might be short term shortages, unemployment etc but with flexibility and adaptive policies in host economy, the long term impact in social welfare would be positive. In absence of an adaptive approach from the labor market, the negative effect would last longer but this can not be seen as a FDI cost but rather as a deficit of the host country.

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Table 1. Specific benefits from FDI

Limited access	Unlimited access
To finance	To finance
a) Funds rise	b) Financial stability
c) Specific benefits from FDI	c) Specific benefits from FDI
c) Specific benefits from FDI	c) Specific benefits from FDI
